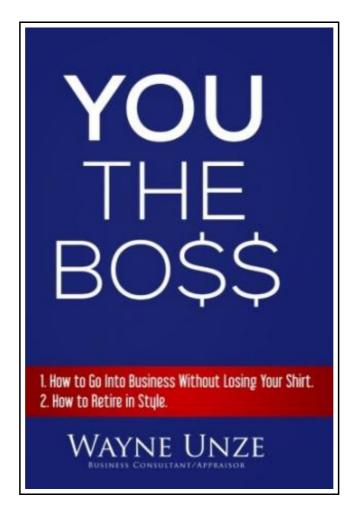
## You the Boss: 1. How to Go Into Business Without Losing Your Shirt 2. How to Retire in Style (Paperback)



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## Reviews

An exceptional publication as well as the font employed was exciting to see. it was actually writtern extremely flawlessly and helpful. Once you begin to read the book, it is extremely difficult to leave it before concluding.

(Dominic Collins)

## YOU THE BOSS: 1. HOW TO GO INTO BUSINESS WITHOUT LOSING YOUR SHIRT 2. HOW TO RETIRE IN STYLE (PAPERBACK)



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Createspace Independent Publishing Platform, United States, 2015. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. According to a past Fortune magazine article, more than 75 percent of the 400 wealthiest Americans achieved their riches through business ownership. The rest found their pots of gold in the real estate market, stocks and bonds or inheritance. These statistics suggest where you should invest your money if you ever want genuine financial freedom: invest in yourself! Each year, thousands of men and women between the ages of thirty- five and fifty-five leave corporate America to pursue their entrepreneurial dreams. Some do it for financial independence, others like the tax advantages, while most are simply looking for job security and the freedom to control their own destiny. But freedom has never been achieved without some inherent risk. The trick is to minimize the risk by following a proven path to success. Many potential buyers believe the only reason a business is for sale is due to it being in some financial crisis. Realistically, less than twenty percent of the businesses for sale at any given time are drowning in red ink. The majorities are being sold for reasons such as death, divorce, poor health, partnership disputes, and the desire to acquire a larger business, burnout or simply retirement. One of the keys to any successful negotiation is knowing how the other side thinks and feels. This book is published in two parts to enable buyers and sellers to tune into each others motivations, strategies hopes and fears. By doing so, each can respect what the other is trying to accomplish in the transaction and the two parties can move forward to a win-win consummation. My motivation for writing this book stems from the thousands of buyers and sellers I...

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